EBF FORUM – 15 JULY 2020





Carlos Velazquez Elected Chairman

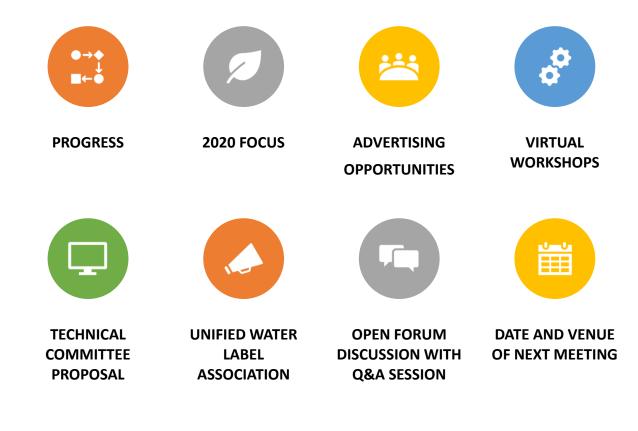
<u>Yvonne Orgill</u> Managing Director

Legal Compliance

By dialing into the Forum you commit to following the EBF Legal Statement?



Approval of Agenda





REFRESH BEST OF ALL INITIATIVE

- Criteria alignment progress
- Existing Schemes
 - Existing registrations during database merge pay their current scheme - until March 2021
 - Can dual register on UWL with no additional charge
 - New registrations pay UWL
 - Label can carry QR code to existing Scheme
- Audit can be undertaken using registered Test House at local level
- Test Lab free to register
- The Scheme merger does not aim to cause existing scheme economic issues



PROGRESS

- Scheme Growth
 - Challenges
 - Areas for focus
- Data Collation
 - NDA
 - Status
- Database mergers
 - Comparison
 - Challenges
 - Swiss/Anqip
 - Fees
- Eco-Design Consultation
- UK Consultation
- Commercial Opportunities
- EU-nited joint PR

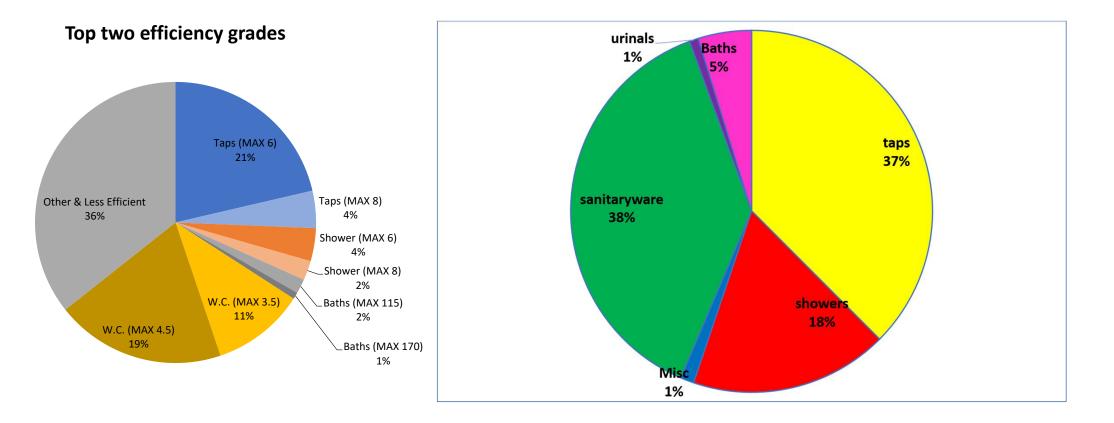


PROGRESS

- Company Registrations up to 161
 - Turkey, Italian, Spanish and Chinese companies registered
- Product Registrations undergo regular cleanse 12,357 currently registered
 - 200 additional sanitary tapware registered in the last 4 weeks
- + 3,393 products removed due to no longer available in marketplace
- Scheme % split across categories natural movement to 'green' grades



Scheme % Split





PROGRESS

- Annual audit 2019 delayed due to COVID 19
- Re-assess September 2020
 - Credibility of the Scheme is underpinned with the audit
 - 10 test houses offering facility
 - BMA offers witness testing
 - ANQIP to be recognised as Test Lab for Portugal



PROGRESS Data collation & NDA

- Generic Non-disclosure Agreement available and can be issued on a one to one basis
- Copy available from the UWL Website
- Market Representation must be independently verified. RSM Global appointed and now seeking data
 - Email request from **Philip Jackson** and chasing by UWL Secretariat
 - Data slow to be received
 - Critical element to gain recognition by the Commission



PROGRESS DATABASE MERGER

- Technical comparison exercise underway
- Identified harmonised Standards and CPR used within the criteria by Angip and European Water Label
- If already registered with Anqip, Swiss Energy or Swedish Energy no further charge implemented until after ISH 2021 or when current registrations are to be renewed – dual registration allowed, single payment
- New registrations on no scheme will be charged by UWL
- Angip to be recognised as Agent and Test Lab for audit in Portugal, applicable fees and commission paid to Angip



EU ECO-DESIGN CONSULTATION FORUM

- Forum held 18 December 2019
- Request to CEN to develop a functionality Standard
 - CEN/TC 164
 - Sub Groups undertake the work
 - Work could be undertaken by a different platform
- EU ideally looking for Industry smart tool to dovetail with Renovation Wave/Green Deal – confirmed by Paulo de Silva Lemos during the Virtual Workshop held 8 July 2020



UK CONSULTATION & OTHER COUNTRY INFORMATION

- UK Government undertaking consultation on mandatory label looking to use Unified Water Label with potential backstops no more than
- UK BEIS Energy Related Consultation out for comment until 4 September 2020, includes Taps and Showers
 - UWL will send comment
 - https://beisgovuk.citizenspace.com/energy-efficiency/recharginguk-energy-related-products-policy/
- 'Green Agenda' economic stimulation identifying a smart tool UWL
- Any other Countries undertaking additional consultation?
- Hong Kong implementing mandatory label in 2021 4 grades similar to UWL, with registration system similar to Australia



WELL/EU-Nited

EU-NITED MEETING/OUTCOMES

• No progress due to COVID 19



2020 FOCUS

- Agreed Focus 2020
- Raising visibility
- Awareness
- Increase market representation to achieve 80% of units sold



2020 FOCUS -HOW

- <u>HOW?</u>
 - Encourage greater use of the Label by registered brands
 - Offer flexibility but maintain mandatory elements such as:
 - Pantone references
 - Name
 - > Website
 - ➤ Water Grades
 - Optional customisation options
 - New 'How to Use' Guide in development



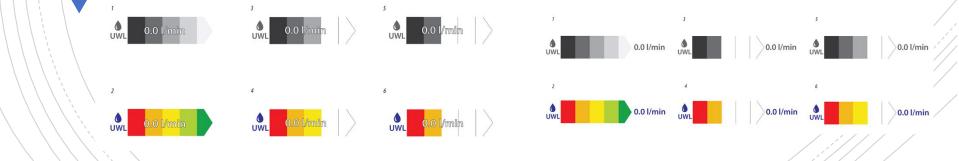
• Using the Label

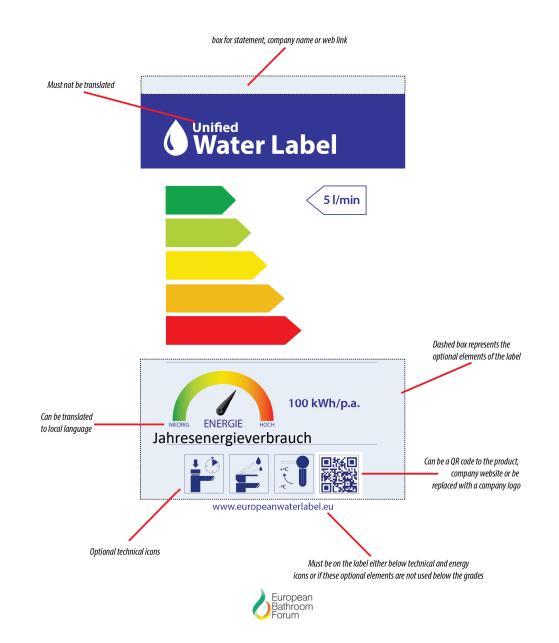
- Mandatory Visibility
 - Company websites
 - Product literature electronic, paper, both
- Voluntary
 - Packaging and support material
 - Optional customisation options
- Recommend

2020 FOCUS -

Using the Label

- Additional support material
- Retail/DIY Channels on packaging and support material
- Trade Fairs

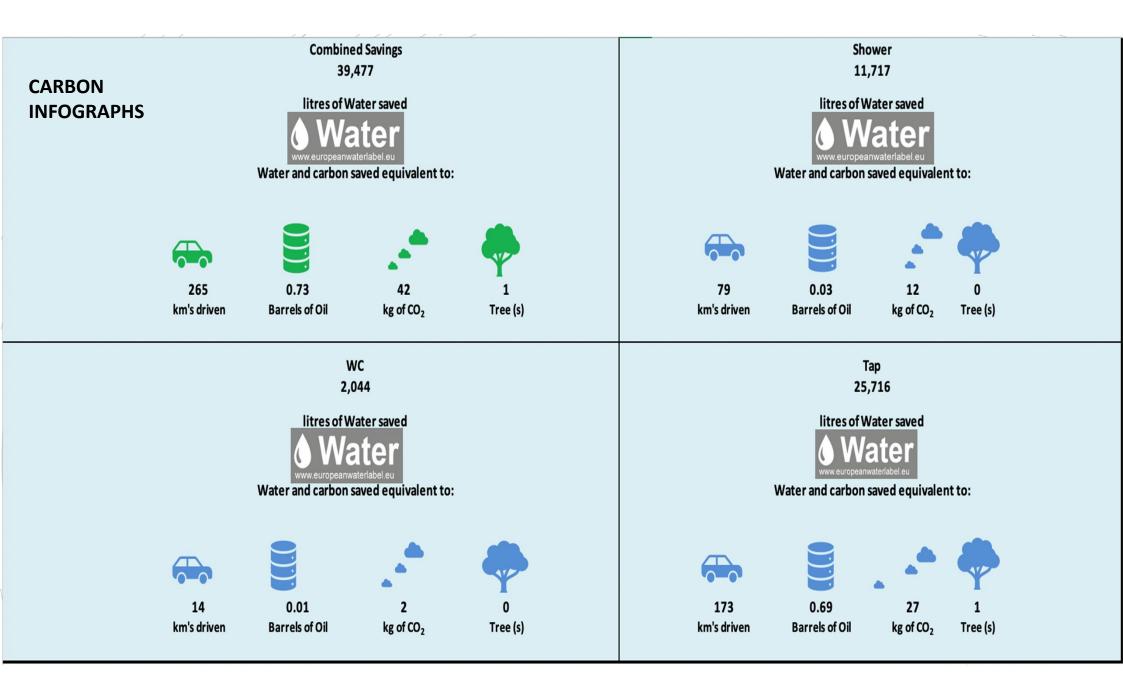




2020 FOCUS – Website Refresh

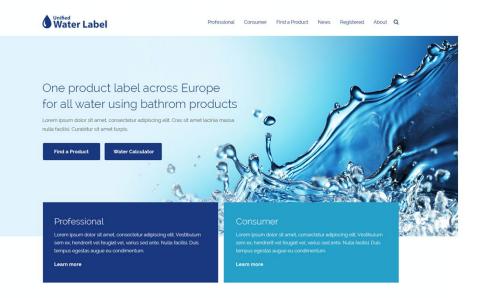
- Website refresh commenced
 - Launch September
 - Commence refresh of database
 - Commence development of 'Calculator' section
 - Water
 - Energy
 - Carbon associated to 1 litre of water based on globally recognised methodology
- Advertising Opportunities now available
- Video's and mini whiteboards to be produced to explain
 - The label
 - How to use...
 - Label
 - Calculator
 - Register





2020 FOCUS – Website Refresh

ADVERTISING OPPORTUNITIES



What is the Label?

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut et tortor consequat elit tristique portitor. In rutrum auctor orci, tincidunt ultrices quam scelerisque blandit.



"Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut et tortor consequat elit tristique porttitor. In rutrum auctor orci, tincidunt ultrices quam scelerisque blandit."



I earn more shout the I shie s

Water Label

Professional Consumer Find a Product News Registered About Q

Professional

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Vestibulum malesuada gravida sollicitudin. Sed non urna elit.

Home > Professional

Learn More >

Registation

Learn More >

Learn More >

Aims and Objectives

Aliquam mattis convallis pulvinar.

Aliguam mattis convallis pulvinar.

Commitment Letter

Aliquam mattis convallis pulvinar

Lorem ipsum dolor sit amet, consectetur adipisci

elit. Mauris non urna eu nulla pretium condiment

Technical Criteria

Lorem ipsum dolor sit amet, consectetur adipisci elit. Mauris non urna eu nulla pretium condiment Aliquam mattis convallis pulvinar.

Learn More >

Learn More >

Audit Process & Test Houses

Lorem ipsum dolor sit amet, consectetur adipisci Lorem ipsum dolor sit amet, consectetur adipisci elit. Mauris non urna eu nulla pretium condiment elit. Mauris non urna eu nulla pretium condiment Aliquam mattis convallis pulvinar.

Learn More >

NDA Agreement

Lorem ipsum dolor sit amet, consectetur adipisci elit. Mauris non urna eu nulla pretium condiment Aliquam mattis convallis pulvinar

Learn More >

Research

Lorem ipsum dolor sit amet, consectetur adipisci elit. Mauris non urna eu nulla pretium condiment Aliquam mattis convallis pulvinar.

Rules and Regulations Lorem ipsum dolor sit amet, consectetur adipisci

Aliquam mattis convallis pulvinar.

Energy Calculation

Aliquam mattis convallis pulvinar.

elit. Mauris non urna eu nulla pretium condiment

Lorem ipsum dolor sit amet, consectetur adipisci

elit. Mauris non urna eu nulla pretium condiment

Learn More >

Learn More >

Contact us | Privacy Policy | Legal | Data Protection

Lorem ipsum dolor sit amet, consectetur adipisci

elit. Mauris non urna eu nulla pretium condiment

2020 FOCUS -Website Refresh

ADVERTISING OPPORTUNITIES



2020 FOCUS – Newsletter

European Bathroom Forum

https://bit.ly/32dvwSL



WELCOME FROM YVONNE ORGILL MD UNIFIED WATER LABEL (UWL)



Welcome to our second newsletter. How the world has changed since our first issue in March. I trust that everyone reading this is safe and well, and adjusting to the new normal, which is of course ever changing.

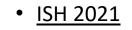
Our work here at UWL has continued towards verifying

• <u>2020 ACTIVITY</u>

PR CAMPAIGN

- Blogs for 3rd party websites 4 to date
- Features for installer and architect magazines
- 5 press releases
- 2 issues of Newsletter
- Video Workshops
- 2 whiteboard updates
- Social media updates and articles
 - Twitter/LinkedIn
- Develop a series of 'How the Label can help'
 - Distributors
 - ➤ Installers
 - ≻ Media





2021 ISH

- UWL/UWLA Presence/launch
 - Full cost applicable
- Position
- Workshop?
- Message?
- Invites?

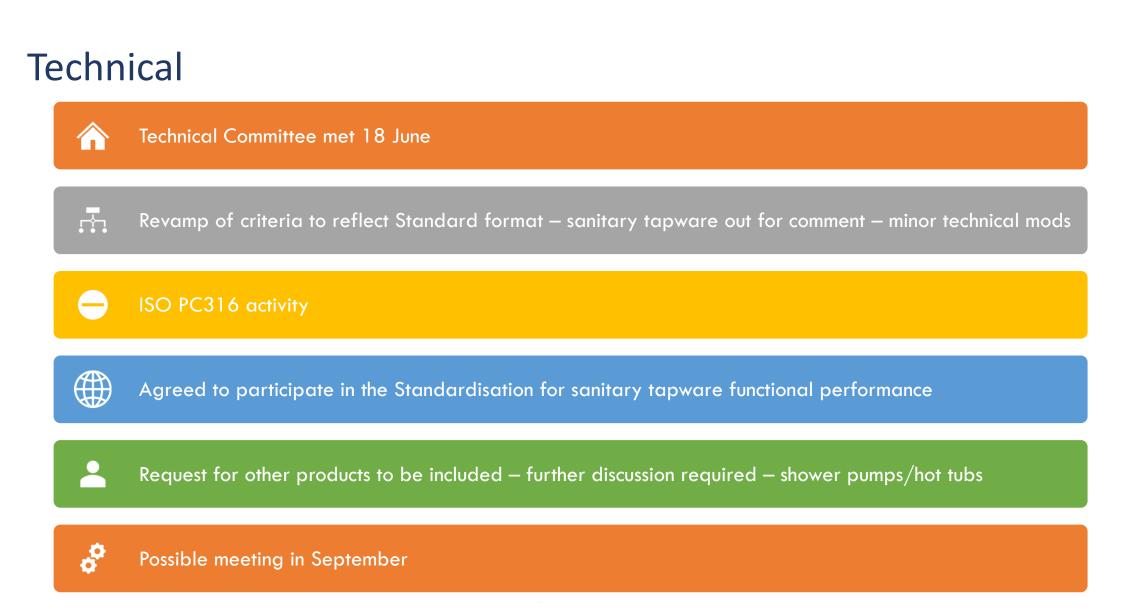


VIRTUAL WORKSHOP 8 JULY -INFORMATIVE

72 participants

- Video Presentation now available on the website
- Paulo de Silva Lemos, DG Env gave update on Commission activity and referred to the Industry initiative that could help achieve Green Deal/Renovation Wave goals
- Requirement for Industry to engage ie development of 'Functionality Standard for sanitary tapware' under the CEN structure
- AVR confirmed their commitment and urged Italian sanitary tapware manufacturers to engage with the Scheme and gain commercial advantage
- Further interest in promoting Scheme received from ICC
- 2nd workshop autumn 2020
- Presentation available to anybody who wishes to organise a workshop <u>www.europeanwaterlabel.eu/home3.asp</u>





UWLA FORMALISING EBF

- Articles of Association now with Belgium Notary
- Legal position being ascertained



UWLA FORMALISING EBF -

- BMA support has been reduced to reflect the move to Formalisation
- Secretariat is
 - ≻ Yvonne Orgill, MD, full time
 - ➢ Part time basis for
 - Amy Kirk
 - Sandra Cliff
 - Andy McLean, audit



Open Forum

To open discussion to identify further challenges, identify potential solutions to further develop the Unified Water Label, working towards a robust and well supported VA



